

U.S. Securities and Exchange Commission
Washington, D.C. 20549

Form 10-QSB

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 1997

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

For the transition period from _____ to _____
Commission file number 1-10932

INDIVIDUAL INVESTOR GROUP, INC.

(Exact name of small business issuer as specified in its charter)

Delaware 13-3487784
(State or other jurisdiction of (IRS Employer
incorporation or organization) Identification No.)

1633 Broadway, 38th Floor, New York, New York
10019 (Address of principal executive
offices)

(212) 843-2777
(Issuer's telephone number)

(Former name, former address and former fiscal quarter,
if changed since last report)

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No .

State the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date: As of October 31, 1997, issuer had outstanding 6,655,938 shares of Common Stock, \$.01 par value per share.

EXHIBIT INDEX - Page 18
Page 1 of 19 pages

INDIVIDUAL INVESTOR GROUP, INC. AND SUBSIDIARIES

CONSOLIDATED CONDENSED BALANCE SHEET
(UNAUDITED)
September 30, 1997

<TABLE>
<CAPTION>

ASSETS	<C>
<S>	
Current assets:	
Cash and cash equivalents	\$1,956,073
Accounts receivable (net of allowances of \$588,735)	2,494,341
Prepaid expenses and other current assets	255,566

Total current assets	4,705,980
Deferred subscription expense	607,327
Investment in fund (Note 2)	3,888,217
Property and equipment - net	614,333
Other assets	384,917

Total assets	\$10,200,774 =====

LIABILITIES AND STOCKHOLDERS' EQUITY

Current liabilities:	
Accounts payable	\$1,863,877
Accrued expenses	852,743
Deferred revenue	412,000

Total current liabilities	3,128,620
Deferred subscription revenue	2,639,889

Total liabilities	5,768,509

Commitments and contingencies	
Stockholders' Equity:	
Preferred stock, \$.01 par value, authorized 2,000,000 shares	-
Common stock, \$.01 par value; authorized 18,000,000 shares; issued and outstanding 6,654,938	66,549
Additional paid-in capital	16,505,301
Deficit	(12,139,585)

Total stockholders' equity	4,432,265

Total liabilities and stockholders' equity	\$10,200,774
	=====

</TABLE>

See Notes to Consolidated Condensed Financial Statements

2

INDIVIDUAL INVESTOR GROUP, INC. AND SUBSIDIARIES
CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS
(UNAUDITED)

<TABLE>
<CAPTION>

September 30,	Three Months Ended September 30,		Nine Months Ended
	1997	1996	1997
-----	-----	-----	-----
1996	-----	-----	-----
-----	-----	-----	-----
<S>	<C>	<C>	<C>
<C>			
Revenues :			
Financial Information Services:			
Circulation	\$893,165	\$1,414,667	\$3,012,876
\$4,246,358			
Advertising	2,416,561	1,420,708	6,778,303
3,322,695			
List rental and other	369,738	305,788	953,175
976,258			
-----	-----	-----	-----
Total financial information services revenues	3,679,464	3,141,163	10,744,354
8,545,311			
Investment management services (Note 3)	141,999	170,082	439,191
681,792			
Net appreciation (depreciation) in fund (Note 2)	1,371,887	(773,847)	(159,283)
(481,890)			
-----	-----	-----	-----
Total revenues	5,193,350	2,537,398	11,024,262
8,745,213			
-----	-----	-----	-----

Operating expenses:			
Editorial, production and distribution	2,494,185	1,672,335	6,819,060
4,490,848			
Promotion and selling	1,546,787	1,442,459	4,542,980
3,546,027			
General and administrative	1,110,066	955,427	3,253,191
2,757,863			
Depreciation and amortization	103,055	58,783	235,652
139,818			
-----	-----	-----	-----
Total operating expenses	5,254,093	4,129,004	14,850,883
10,934,556			
-----	-----	-----	-----
-----	-----	-----	-----
Operating loss	(60,743)	(1,591,606)	(3,826,621)
(2,189,343)			
-----	-----	-----	-----
Interest and other income	26,236	27,333	57,426
155,744			
-----	-----	-----	-----
Net loss	(\$34,507)	(\$1,564,273)	(\$3,769,195)
(\$2,033,599)			
-----	-----	-----	-----
Dividends paid	-	-	-
-			
-----	-----	-----	-----
Loss per weighted average common and equivalent shares	(\$0.01)	(\$0.26)	(\$0.59)
(\$0.33)			
Weighted average number of common shares outstanding during the period	6,638,148	6,091,412	6,400,435
6,222,870			

</TABLE>

See Notes to Consolidated Condensed Financial Statements

3

INDIVIDUAL INVESTOR GROUP, INC. AND SUBSIDIARIES

CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS
(UNAUDITED)

<TABLE>
<CAPTION>

	Nine Months Ended September 30,	
	1997	1996
	<C>	<C>
Cash flows from operating activities:		
Net loss	(\$3,769,195)	(\$2,033,599)
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation and amortization	235,652	139,818
Changes in operating assets and liabilities:		
Decrease (increase) in:		
Accounts receivable	86,931	(311,384)
Prepaid expenses and other assets	(110,820)	(267,639)
Deferred subscription expense	350,087	166,829
Increase (decrease) in:		
Accounts payable and accrued expenses	(21,271)	(840,589)
Deferred revenue	412,000	-
Deferred subscription revenue	(688,848)	69,429
	-----	-----
Net cash used in operating activities	(3,505,464)	(3,077,135)
	-----	-----

Cash flows from investing activities:		
Purchase of property and equipment	(128,983)	(390,808)
Net depreciation in fair value of investment in fund	159,283	481,890
Withdrawals from fund, net	900,000	1,200,000
	-----	-----
Net cash provided by investing activities	930,300	1,291,082
	-----	-----
Cash flows from financing activities:		
Proceeds from exercise of stock options	736,786	233,293
Proceeds from issuance of Common Stock	2,250,000	-
Common Stock Repurchased		(2,453,665)
	-----	-----
Net cash provided by (used in) financing activities	2,986,786	(2,220,372)
	-----	-----
Net increase (decrease) in cash and cash equivalents	411,622	(4,006,425)
Cash and cash equivalents, beginning of period	1,544,451	6,276,987
	-----	-----
Cash and cash equivalents, end of period	\$1,956,073	\$2,270,562
	=====	=====

</TABLE>

See Notes to Consolidated Condensed Financial Statements

4

INDIVIDUAL INVESTOR GROUP, INC. AND SUBSIDIARIES
NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS
(UNAUDITED)

1. BASIS OF PRESENTATION

The consolidated financial statements include the accounts of Individual Investor Group, Inc. and its subsidiaries (the "Company"). The accompanying consolidated condensed financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-QSB. Accordingly, they do not include all of the information and footnotes as required by generally accepted accounting principles for annual financial statements. In the opinion of management, all adjustments (consisting only of normal recurring adjustments) considered necessary in order to make the financial statements not misleading have been included. Operating results for the nine months ended September 30, 1997 are not necessarily indicative of the results that may be expected for the year ending December 31, 1997. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's Annual Report for the fiscal year ended December 31, 1996 on Form 10-KSB.

2. INVESTMENT IN FUND

A wholly-owned subsidiary, WisdomTree Capital Management, Inc. ("WTCM"), serves as general partner of a domestic private investment fund. The Company is also a limited partner in the fund. The value of the Company's investment in the fund decreased from \$4,947,500 at December 31, 1996 to \$3,888,217 at September 30, 1997. This decrease resulted from net depreciation in the fair value of the Company's investment in the fund and from a withdrawal of \$900,000 by the Company in February 1997. Selected unaudited financial information for the fund (which is an affiliate of the Company) as of September 30, 1997 and for the nine months then ended is as follows:

Assets (at fair value)	\$	93,428,203
Liabilities		46,102,880
Partners' Capital		47,325,323
Net income of the fund	\$	3,242,622

The net appreciation in the fair value of the Company's investment in the fund for the three months ended September 30, 1997

totalled \$1,371,887 as compared to net depreciation of \$773,847 in 1996. During the nine months ended September 30, 1997 the Company's net depreciation in the fair value of investment in the fund was \$159,283 as compared to net depreciation of \$481,890 in 1996.

5

3. INVESTMENT MANAGEMENT SERVICES

The Company, through WTCM, provides investment management services to the domestic fund referred to in Note 2, and to an offshore private investment fund, which commenced operations in January 1996. The Company has no investment in the offshore fund. The Company is entitled to receive a management fee equal to 1/4 of 1% of the net asset value of the domestic fund, calculated as of the last business day of each quarter, and a management fee equal to 1/8 of 1% of the net asset value of the offshore fund, calculated monthly. Total management fees for the nine months ended September 30, 1997 were \$319,335, as compared to \$487,495 in 1996.

Total equity under management by the Company as of September 30, 1997 for both the domestic and offshore funds was approximately \$57 million.

WTCM is also entitled to receive a special allocation equal to 20% of the net income, if any, of each of the funds (not including income earned on its own investment), subject to certain limitations, calculated at year end, which is December 31st for the domestic fund and June 30th for the offshore fund. If the amount of the special allocation for both the domestic and offshore funds were calculated as of November 10, 1997 a gain of approximately \$1,691,000 and \$533,000, respectively, would have been earned by the Company; however, as the ultimate amount to be earned is dependent on the performance of the funds through December 31st and June 30th, and may decrease as well as increase, benefits (if any) are not recorded until December 31, 1997 and June 30, 1998, respectively. The special allocation for the fiscal period ended June 30, 1997 and 1996, relating to the offshore fund, totaled \$61,617 and \$150,297, respectively.

4. STOCK OPTIONS

During the nine months ended September 30, 1997, the Company granted 327,000 options to purchase the Company's Common Stock; 152,645 options were exercised (providing proceeds of \$736,786), and; 234,434 options were canceled. Of the total granted, all options were granted under Company stock option plans which expire at various dates through September 2007.

5. RECENTLY ISSUED ACCOUNTING STANDARDS

Earnings per Share. In February 1997, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 128, "Earnings per Share" ("SFAS No. 128") which simplifies the standards for computing earnings per share by establishing a new standard for presenting earnings per share. The Company will begin reporting earnings (loss) per share according to this new standard for the year ended December 31, 1997, requiring all prior period earnings per share data (including interim periods) to be restated to conform with the provisions of the new statement. Loss per share amounts for the three and nine months ended September 30, 1997 and 1996, computed under this new standard are not expected to be materially different from the per share disclosed in the accompanying financial statements.

6

Disclosure of Information about Capital Structure. In February 1997, the Financial Accounting Standards Board issued SFAS No. 129, "Disclosure of Information about Capital Structure", which becomes effective for the Company's 1997 year-end consolidated financial statements. SFAS No. 129 requires an entity to describe the pertinent rights and privileges of its various securities outstanding. Management of the Company believes that adoption of SFAS No. 129 will not have a significant impact on the Company's present disclosure.

Reporting Comprehensive Income. In September 1997, the Financial Accounting Standards Board issued SFAS No. 130, "Reporting Comprehensive Income", which becomes effective for the Company's 1998 consolidated financial statements. SFAS No. 130 requires the disclosure of comprehensive income, defined as the change in equity of a business enterprise from transactions and other events and circumstances from

nonowner sources, in the Company's consolidated financial statements. In the opinion of the Company's management, it is not anticipated that the adoption of this new accounting standard will have a material effect on the consolidated financial statements of the Company.

Disclosure about Segments of an Enterprise and Related Information. In September 1997, the Financial Accounting Standards Board issued SFAS No. 131, "Disclosures about Segments of an Enterprise and Related Information", which becomes effective for the Company's 1998 consolidated financial statements. SFAS No. 131 requires that a public business enterprise report certain financial and descriptive information about its reportable operating segments. In the opinion of the Company's management, it is not anticipated that the adoption of this new accounting standard will have a material effect on the consolidated financial statements of the Company.

6. SALE OF COMMON STOCK

On May 1, 1997 the Company entered into Stock Purchase Agreements with two parties unrelated to the Company, providing in the aggregate for the private sale of 328,678 shares of Common Stock for a total purchase price of \$2,000,000. These shares were sold pursuant to an exemption from registration under the Securities Act of 1933. On June 30, 1997 the Company entered into a Stock Purchase Agreement with Wise Partners, L.P. providing for the sale of 31,496 shares of Common Stock for an aggregate purchase price of \$250,000. The Company granted each of these investors registration rights in respect of the shares. Wise Partners, L.P. is a limited partnership of which the Chief Executive Officer of the Company, Jonathan L. Steinberg, is the General Partner and Saul Steinberg, a beneficial owner of over 19% of the Company's Common Stock, is a limited partner.

7

7. LITIGATION

The Company is involved in ordinary and routine litigation incidental to its business. In the opinion of management, there is no pending legal proceeding that would have a material adverse effect on the consolidated financial statements of the Company.

8

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Forward Looking Statements

When used in this Form 10-QSB and in future filings by the Company with the Securities and Exchange Commission, the words or phrases "will likely result," "management expects," or "the Company expects," "will continue," "is anticipated," "estimated" or similar expressions are intended to identify "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Readers are cautioned not to place undue reliance on any such forward-looking statements, each of which speak only as of the date made. Such statements are subject to certain risks and uncertainties that could cause actual results to differ materially from historical earnings and those presently anticipated or projected. The Company has no obligation to publicly release the result of any revisions which may be made to any forward-looking statements to reflect anticipated events or circumstances occurring after the date of such statements.

Results of Operations

Total revenues for the three and nine months ended September 30, 1997 were \$5,193,350 and \$11,024,262, respectively, a 105% and 26% increase from the corresponding periods of the previous fiscal year.

Revenues from financial information services for the three and nine months ended September 30, 1997 were \$3,679,464 and \$10,744,354, respectively, a 17% and 26% increase from the corresponding periods of the previous fiscal year.

Circulation revenues for the three and nine months ended September 30, 1997 were \$893,165 and \$3,012,876, respectively, a 37% and 29% decrease from the corresponding periods of the previous fiscal year. Subscription revenues for the Company's flagship magazine, Individual Investor, decreased by 35% and 34%, respectively, for the quarter and year to date. Newsstand revenues for the magazine remained unchanged for the third quarter and increased by 18% for the year to date. Subscription revenues for the Company's newsletter, Individual Investor's Special Situations Report (SSR), decreased 55% and 35%, respectively, for the quarter and year to date. Management attributes the decreases in circulation revenues of Individual Investor and SSR to the reduction of direct mail and television campaigns in favor of other sources for subscribers that will provide for continuing numbers of new subscribers with lower marketing expenses but less subscription revenue. Individual Investor had average paid circulation of over 458,000 in the third quarter of 1997, as compared to average paid circulation of over 345,000 in the third quarter of 1996. SSR had over 9,000 average paid subscribers in the third quarter of 1997 as compared to 21,000 in the third quarter of 1996. This decrease is a direct result of a reduction of television campaign promotions.

9

Advertising revenues for the three and nine months ended September 30, 1997 were \$2,416,561 and \$6,778,303, respectively, a 70% and 104% increase over the corresponding periods of the previous fiscal year. This is a result of a greater number of advertising pages sold, increased advertising rates per page, and an increased mix of higher margin consumer advertisers. As a result of the increase in paid circulation of Individual Investor, the Company increased its advertising rates by approximately 43% in June 1996, 40% in November 1996, and is currently implementing an increase of 18% in November 1997. Management anticipates, but can give no assurance, that in the near term there will be advertising revenue growth from the rate increases implemented in 1996 and 1997, and that the number of advertising pages sold will continue to increase. Management also expects to continue to attract higher margin consumer advertisers. The Company also launched a new publication, Ticker (sm), in October 1996. Ticker, with a controlled circulation of 75,000 brokers and financial advisers, has sold advertising space to a number of leading advertisers, resulting in revenues of \$377,953 and \$864,564 for the quarter and year to date, respectively. In addition, during the third quarter the Company generated \$32,246 of advertising revenues relating to its online operations.

List rental and other revenues for the three and nine months ended September 30, 1997 were \$369,738 and \$953,175, respectively, a 21% increase and 2% decrease from the corresponding periods of the previous fiscal year. The increase for the quarter relates primarily to higher list rental activity and reprint income. This decrease for the nine months results from lower list rental revenues, offset in part by higher levels of reprint and other income. The decrease in list revenue is a direct result of changes in the mix of subscribers to Individual Investor as a result of the Company's lessened reliance on direct mail and television marketing efforts during the nine month period.

Investment management services revenues for the three and nine months ended September 30, 1997 were \$141,999 and \$439,191 respectively, a 17% and 36% decrease from the corresponding periods of the previous fiscal year. Revenues from investment management services are a combination of management fees, being 1 to 1-1/2 percent of assets under management, and a special profit allocation, being 20% of defined performance, with additional revenues being contributed as a result of the Company's portfolio consulting activities. Total equity managed by the Company was approximately \$57 million as of September 30, 1997 as compared to \$66 million as of September 30, 1996. Management fees earned by the Company decreased for the quarter and nine months ended September 30, 1997 by 16% and 34%, respectively. The special profit allocation relating to the offshore fund, which is recognized annually in the second quarter also declined to \$61,617 in 1997 from \$150,297 in 1996. During the nine months ended September 30, 1997 investors in the funds made net withdrawals in excess of additional investment contributions of approximately \$12.8 million. The Company also anticipates that investment management services revenues will vary from period to period, because the managed funds are invested primarily in the relatively volatile small-cap U.S. equity market. For the three months ended September 30, 1997, the managed funds experienced positive performance, which followed significant negative performance in the first half of 1997. There can be no assurance as to the funds' performance for 1997 or that each of the managed fund's asset bases will be maintained at current levels by the investors participating in such funds.

Net appreciation in the fair value of the Company's investment in the private domestic investment fund totaled \$1,371,887 for the quarter ended September 30, 1997 as compared to net depreciation of \$773,847 in 1996. For the year to date, the net depreciation was \$159,283 as compared to net depreciation of \$481,890 in 1996. Net appreciation (depreciation) in the fair value of investment in the fund represents both realized and unrealized earnings (losses) of the amount invested by the Company in the domestic fund's portfolio which, because of the nature of the investments as described above, will vary significantly from period to period and may result in losses as well as income. No assurance can be given that the Company will record income from its investments in future periods.

Total operating expenses for the three and nine months ended September 30, 1997 were \$5,254,093 and \$14,850,883, respectively, a 27% and 36% increase from the corresponding periods of the previous fiscal year.

Editorial, production and distribution expenses for the three and nine months ended September 30, 1997 increased 49% and 52%, to \$2,494,185 and \$6,819,060, respectively. The increase for the three and nine months relates to additional production and distribution expenses for Individual Investor, due to additional copies printed for newsstand sales, and a larger subscriber base. These costs include \$373,092 and \$1,052,472 for the three and nine months, respectively, that were incurred for the production, printing, editing, fulfillment and distribution of Ticker. The Company has also incurred expenses totaling \$255,941 and \$540,510 during the three and nine months, respectively, related to the establishment of an online service. Management anticipates expenses relating to online services to increase as development continues. While additional investment is necessary to complete its development, management intends to incur these expenses in a controlled manner to help achieve the Company's ultimate goal of profitability. Editorial, production and research salaries and related expenses have been increased to aid growth in the Company's current publications as well as to support the launch of Ticker and the online service.

Promotion and selling expenses for the three and nine months ended September 30, 1997 increased 6% and 25%, to \$1,546,787 and \$4,542,980, respectively. Advertising salaries, payroll taxes and commissions have increased as a result of higher advertising revenues, new sales personnel, and outside sales representatives added in 1997 in an attempt to further increase advertising revenues, and to develop advertising for Ticker.

General and administrative expenses for the three and nine months ended September 30, 1997 increased 19% and 22%, to \$1,110,066 and \$3,253,191, respectively. General and administrative salaries, payroll taxes, and employee benefits increased for the three and nine months ended September 30, 1997 as compared to the corresponding periods of the previous year. These increases related to the addition of personnel, as well as increases in compensation, postage, telephone, office supplies and related office expenses.

Depreciation and amortization expense for the three and nine months ended September 30, 1997 increased 75% and 69%, to \$103,055 and \$235,652, respectively. The increase in 1997 is primarily attributable to depreciation of office furniture and computer equipment purchased for additional personnel.

Interest and other income for the three and nine months ended September 30, 1997 decreased to \$26,236 and \$57,426, respectively, as compared to \$27,333 and \$155,744 for the corresponding periods of the previous year. This decrease is primarily due to reduced levels of cash invested by the Company.

The Company's operating losses for its financial information services operations approximated \$1.3 million for the quarter and \$3.3 million for the nine months ended September 30, 1997, as compared to \$0.7 million and \$1.7 million for the same periods in 1996. These increased losses relate in part to the investment in the online services and development of Ticker. For the nine months ended September 30, 1997 the Company invested \$0.5 million in its online services and incurred an operating loss of \$0.6 million relating to Ticker. The Company has consciously decided to make these investments because of the Company's belief in their potential value in the future.

The Company's net losses for the three and nine months ended September 30, 1997 were \$34,507 and \$3,769,195 as compared to \$1,564,273 and \$2,033,599 for the same periods in 1996. No income taxes were provided in 1997 or 1996 due to the net losses sustained. The net loss per common and equivalent share for the three and nine months were \$0.01 and \$0.59, respectively, as compared to net loss per common and equivalent share of \$0.26 and \$0.33 for the three and nine

months ended September 30, 1996.

Liquidity and Capital Resources

As of September 30, 1997, the Company had working capital of \$1,577,360 and cash and cash equivalents totaling \$1,956,073. This represents a decrease in working capital of \$190,451 and an increase in cash and cash equivalents of \$411,622 since December 31, 1996.

The Company will incur ongoing expenses in the development of its business operations, which are expected to be funded by the Company's working capital. Nevertheless, the Company believes that its cash, working capital and investments will be sufficient to fund its operations and capital requirements through 1998. As of September 30, 1997, the total value of the Company's investment in the domestic private investment fund was \$3,888,217. This investment is available, subject to market fluctuations and liquidity, to provide working capital to fund the Company's operations. In February 1997, the Company redeemed \$900,000 from this investment. No assurance can be given that the Company's investment will increase in value, and it may decline in value.

As a result of the current levels of revenues and expenses, the Company anticipates that it will continue to incur net losses in its quarterly results for its information services operations in the near-term. The Company's quarterly results will increase or decrease depending on the results of the money management operations.

12

In August 1997 the Company retained the investment banking firm of Bear, Stearns & Co. Inc. to assist the Company in exploring strategic initiatives to enhance shareholder value. With the assistance of Bear Stearns, the Company will focus on alternatives including identifying and evaluating potential strategic partners seeking minority investment positions in the Company's information services business.

13

INDIVIDUAL INVESTOR GROUP, INC. AND SUBSIDIARIES

PART II- OTHER INFORMATION

ITEM 1 - Legal Proceedings

On July 31, 1997, Richard and Sandra Tarlow, former limited partners of WisdomTree Associates, L.P., the domestic private investment fund managed by a subsidiary of the Company, initiated an action in the Supreme Court of the State of New York against WisdomTree Associates, L.P. and each of Robert Schmidt and Jonathan Steinberg individually. WisdomTree Associates, L.P. and the other defendants moved to dismiss this action based on Plaintiff's failure to serve a complaint. On October 21, 1997, the Tarlows' lawsuit was Dismissed Without Prejudice by Order of the Supreme Court of the State of New York.

Because certain rights in and to the use by the Company of the name INDIVIDUAL INVESTOR may derive from that certain Trademark License Agreement between the Company's predecessor and the American Association of Individual Investors ("AII") dated June 19, 1992 (the "Trademark License Agreement"), and because the Trademark License Agreement provides that certain prosecution of violations shall first be referred to AII, the Company has given AII repeated notice of several uses of the INDIVIDUAL INVESTOR and related marks which the Company believes infringe rights granted under the Trademark License Agreement and possibly other rights held by the Company. AII has given a notice to cease and desist such conduct to certain of these parties, including such a notice sent to Phillips Publishing, Inc. ("Phillips") in July 1997. Phillips has continued to use the mark, in connection with its further publication of "The Individual Investor's Inside Track". Further, Phillips and its list rental agent The Specialists, Ltd. ("TSL") pursued a persistent and deliberate course of conduct to violate rights in and to the trademark INDIVIDUAL INVESTOR and the

Company's common law and contractual protections in that Phillips, even after receiving notice of its infringing conduct and a demand to cease and desist, not only continues to infringe the mark, but has done so in promotional materials specifically targeted at subscribers of the Company's INDIVIDUAL INVESTOR Magazine after contracting to mail different pieces to that list of the Company's subscribers. In response to the Company's first call to Phillips' attorneys during the first week of September 1997 respecting their separate misuse of the Company's rented list, Phillips then filed against AAI a Petition to Cancel Registration of the federally registered mark "The Individual Investor", in the United States Patent & Trademark Office. When the Company met with AAI to seek AAI's prosecutorial initiative, AAI informed the Company that, absent a new and substantial payment of monies in excess of those already paid by the Company as consideration under the Trademark License Agreement, AAI intended to settle and/or default in respect of AAI's action to the derogation of the Company's related mark and rights.

On October 30, 1997, the Company filed a civil action in the United States District Court For the Southern District of New York captioned Individual Investor Group, Inc. V. Phillips Publishing, Inc., American Association of Individual Investors, Inc., and The Specialists, Ltd. The Complaint alleges False Designation of Origin Under 15 U.S.C. 1125(a), Common Law Trademark Infringement, Violation of the New York General Business Law 349, Dilution of Plaintiff's Trademark Under New York General Business Law 368-d, Federal Trademark Infringement, Dilution Under 15 U.S.C. 1125(c), Common Law Unfair Competition, and Breach of Contract against defendants Phillips and TSL. Based primarily on AAI's stated intention not to prosecute, the Complaint also names AAI as a party defendant with an allegation of Breach of Contract. Service of the Complaint has yet to be effected.

14

In response to the Company's notice to AAI's counsel respecting the filing of the above action, on November 5, 1997, AAI sent notice to the Company: (i) stating that, on November 4, 1997, AAI initiated an action in the United States District Court for the Northern District of Illinois against Phillips, with respect to which AAI states Phillips has waived service of process, alleging trademark infringement, violation of Lanham Act 43(a) and unfair competition, and, (ii) giving the Company notice of AAI's position that "...under paragraph 8 of the license agreement [the Company] breached the license agreement by contending in its complaint that it has rights in the INDIVIDUAL INVESTOR mark, apart from the rights arising from the license agreement [by the statement in the Company's Complaint that] "INDI's rights in and to the common law mark INDIVIDUAL INVESTOR are based, inter alia, on its nationwide publication of INDIVIDUAL INVESTOR Magazine...". We thus give [the Company] notice under paragraph 8 of this Agreement that [the Company] is in material breach and that [the Company's] license will be terminated for cause unless [the Company] cures this breach within 30 days".

On November 6, 1997, counsel for the Company spoke with counsel for AAI, at which time AAI's representatives informed counsel for the Company that AAI was engaged in settlement discussions with Phillips wherein AAI has proposed that Phillips would agree not to use the mark INDIVIDUAL INVESTOR but Phillips would be permitted to use the phrase "individual investor" in a purely descriptive sense. The Company and AAI have agreed that AAI will keep the Company advised of the progress of the settlement negotiations with Phillips. Accordingly, because such a settlement would be satisfactory to the Company notwithstanding the separate complaints the Company has against Phillips based primarily in Phillips fraudulent use of the INDIVIDUAL INVESTOR subscriber list, the Company has determined to hold-off on serving the named defendants in the Southern District of New York action pending a near-term settlement of the actions between AAI and Phillips which accomplishes a cessation of Phillips infringing conduct reasonably satisfactory to the Company.

The Company's counsel has also discussed with AAI's counsel the Company's willingness, subject to the satisfactory settlement between AAI and Phillips and subject to AAI's acknowledgment that any breach of the Trademark License Agreement as above stated has thus been cured, to amend its Complaint to remove AAI as a defendant and to eliminate from the Complaint such aspects of the allegations against Phillips and TSL which AAI and the Company may agree should be subsumed by the AAI-Phillips litigation and settlement.

15

ITEM 2 - Sales of Unregistered Securities

<TABLE>

<CAPTION>

or Date of sale	Title of security	Number Sold	Consideration received and description of underwriting or other discounts to market price afforded to purchasers	Exemption from registration claimed	If option, warrant convertible security, terms of exercise or conversion
<S> 7/97 -9/97 of date of certain continued exercisable for a years at an \$8.00	<C> options to purchase common stock granted to employees, directors and consultants	<C> 20,000	<C> options granted - no consideration received by Company until exercise	<C> Section 4(2)	<C> vesting over a period three years from grant, subject to conditions of service; period lasting ten from date of grant exercise price

</TABLE>

16

SIGNATURES

In accordance with the requirements of the Exchange Act, the Registrant caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DATE: November 12, 1997

INDIVIDUAL INVESTOR GROUP, INC.

By: /s/ Jonathan L. Steinberg

Jonathan Steinberg, CEO and Chairman of the Board

By: /s/ Scot A. Rosenblum

Scot Rosenblum, Vice President and
Chief Financial officer

By: /s/ Henry G. Clark

Henry G. Clark, Controller
(Principal Accounting Officer)

17

EXHIBIT INDEX

Exhibit No.	Description	Page
27	Financial Data Schedule September 30, 1997	19

18

<TABLE> <S> <C>

<ARTICLE>

5

<S>	<C>
<PERIOD-TYPE>	9-MOS
<FISCAL-YEAR-END>	DEC-31-1997
<PERIOD-END>	SEP-30-1997
<CASH>	1,956,073
<SECURITIES>	0
<RECEIVABLES>	3,083,076
<ALLOWANCES>	588,735
<INVENTORY>	0
<CURRENT-ASSETS>	4,705,980
<PP&E>	1,162,287
<DEPRECIATION>	547,954
<TOTAL-ASSETS>	10,200,774
<CURRENT-LIABILITIES>	3,128,620
<BONDS>	0
<PREFERRED-MANDATORY>	0
<PREFERRED>	0
<COMMON>	66,549
<OTHER-SE>	4,365,716
<TOTAL-LIABILITY-AND-EQUITY>	10,200,744
<SALES>	10,744,354
<TOTAL-REVENUES>	11,024,262
<CGS>	6,819,060
<TOTAL-COSTS>	14,850,883
<OTHER-EXPENSES>	0
<LOSS-PROVISION>	0
<INTEREST-EXPENSE>	0
<INCOME-PRETAX>	(3,769,195)
<INCOME-TAX>	0
<INCOME-CONTINUING>	(3,769,195)
<DISCONTINUED>	0
<EXTRAORDINARY>	0
<CHANGES>	0
<NET-INCOME>	(3,769,195)
<EPS-PRIMARY>	(0.59)
<EPS-DILUTED>	(0.59)

</TABLE>